

SPANISH UNIVERSITIES' RESEARCH RESULTS TRANSFER OFFICES NETORK

RedOTRI

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RedOTRI Board

What are OTRI objectives?

MISSION STATEMENT

The OTRI's core mission is to provide management services for the production and transfer of knowledge at the universities

OBJECTIVES

- Promotion and facilitation of scientific and technical cooperation between academics and business.
- Identification of research results generated by academics, evaluation of its innovation potential, protection of IPR and dissemination among enterprises
- Support in contract negotiation processes: R&D contracts, license contracts, etc.
- Support in business development of technological opportunities
- Contract management and administration
- Support academics in accessing and administrating R&D public funding

Profile of OTRI knowledge transfer activities

54 offices staffing 234 professionals (2002)

License and research contracts	96%
IPR management	96%
European and cooperation programmes	93%
Research office (public projects, facilities, scientist recruitment and training)	73%
Science Park management	27%
Spin-off programme	25%
Financial administration	47%

What is RedOTRI?

Some history

- “New” institutional and legal context for science in Spain during 80s:
 - University Reform Act (1983): Autonomy of the universities to enter into research and consultancy contracts with third parties, enabling financial incentives to academic staff
 - Science Act (1986): Framework Programmes for R&D, with a specific mission to enhance science-industry relationship
 - Patent Act (1986): Patent rights assigned to institutions.
- OTRI creation in the late 80s when the Spanish Ministry for Education and Science supported the creation of Industrial Liaison Offices within PRO and private R&D institutions.
- Ministry also established a central Technology Transfer Office to provide professional support to OTRI. This office was canceled in 97.

What is RedOTRI?

Some history

- Separate networking among OTRI belonging to different type of institutions (universities, industrial associations, private foundations).
- University OTRI Network re-founded in March 1997 by the General Assembly of the Spanish university association “CRUE”.
- RedOTRI has a status of “Permanent Working Group” within CRUE R&D Chapter.
- RedOTRI has operational autonomy within CRUE and a seat in the CRUE R&D Chapter Board.

What is RedOTRI? Today

- RedOTRI is a Network of 54 Transfer Offices (OTRI) of Spanish universities
- RedOTRI objectives are:
 - I. Support OTRI networking
 - II. Develop OTRI professionalisation
 - III. Assist CRUE R&D Chapter in the relationship with other public and private bodies
 - IV. Foster Spanish Universities participation in EU Programmes
 - V. Contribute to a better perception of the Spanish universities role in the innovation process both for industrial competitiveness and for social welfare
- RedOTRI is served by a 5 person committee who volunteer for a 2+2 year period. No staff up to now.

What is RedOTRI doing today?

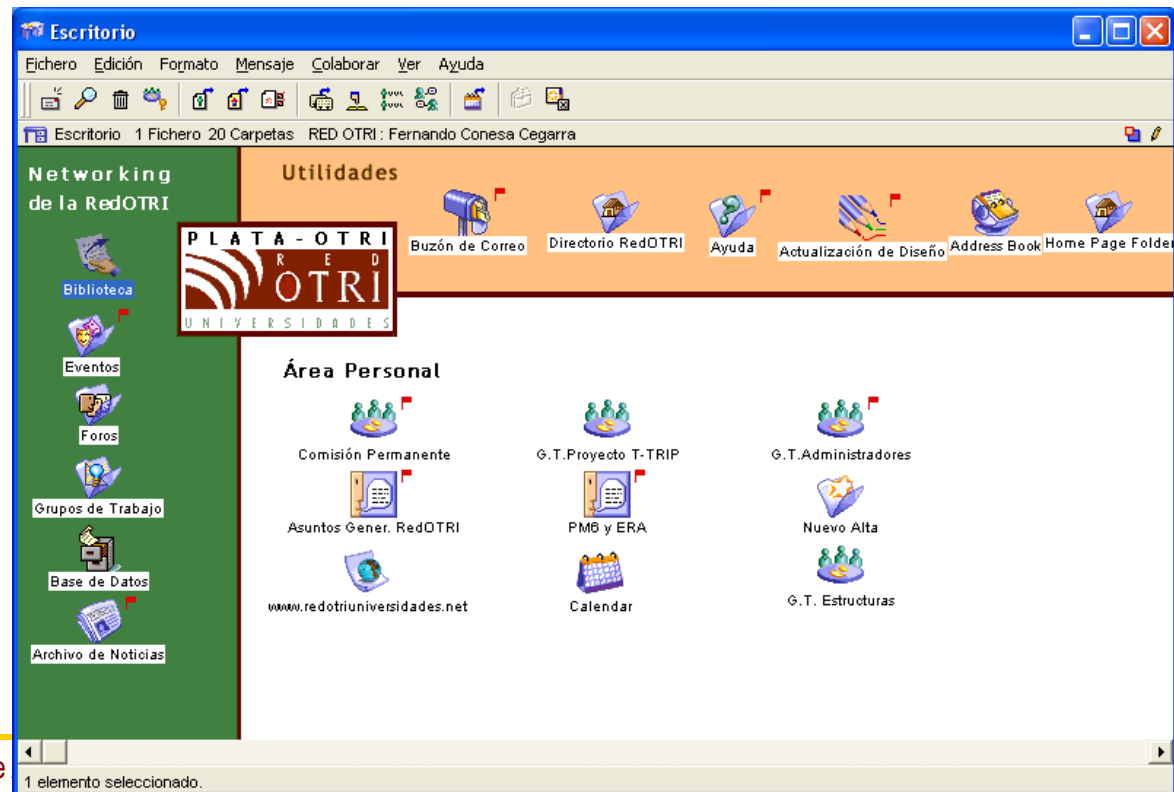
Staff a central office at CRUE

- Income from:
 - activity fees overhead
 - institutional grants

What is RedOTRI doing today?

Networking

- Communication platform
“PLATAOTRI”
- Joint actions for best practices exchange
- Working groups
- Events:
 - Conferences
 - Workshops



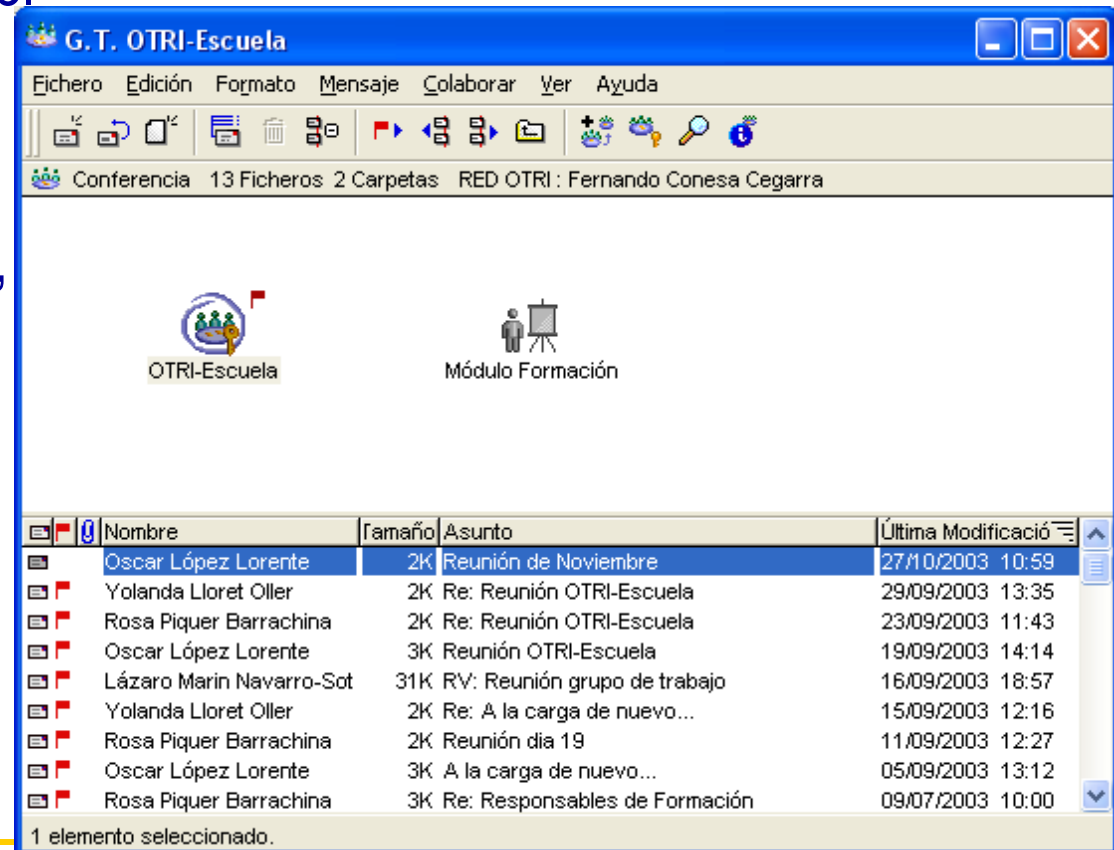
What is RedOTRI doing today?

Training

- Strategic project. Start 2003: Management School
- Basic course for newcomers
- Specialised courses: patents, negotiation skills, project management, business development...

International relations

- Proton
- Curie
- EARMA



What is RedOTRI doing today?

Lobbying

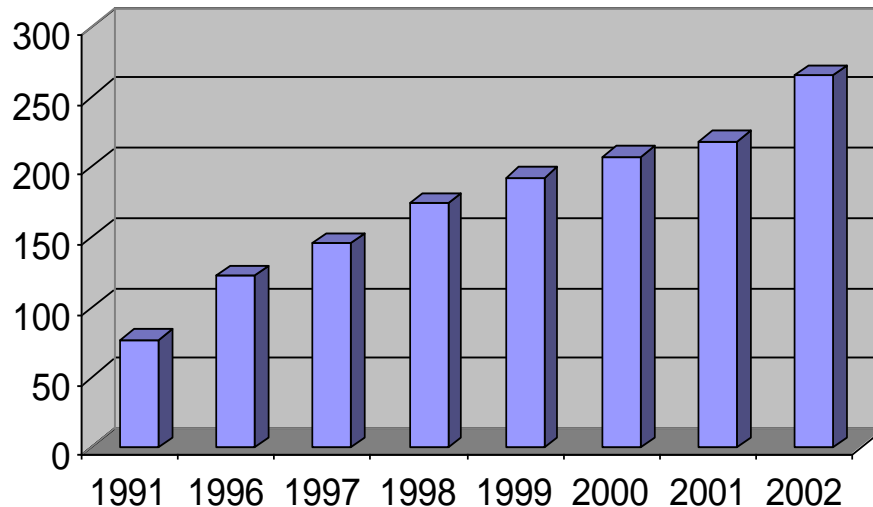
- Position papers on public programmes
- Participation in key committees
- Liaison with industrial associations
- OTRI survey: RedOTRI Annual report

2002 Annual Report realised in 2003 ProTon Conference

Annual Report 2002

Knowledge Transfer Revenue

Revenue from knowledge transfer,
as reported by OTRI
(Meuros)



KT revenue: 252 M€

■ 5 year increase rate: 12%

■ 1.13 Meuro / FTE TTO

■ 70 contracts / FTE TTO

■ Clients:

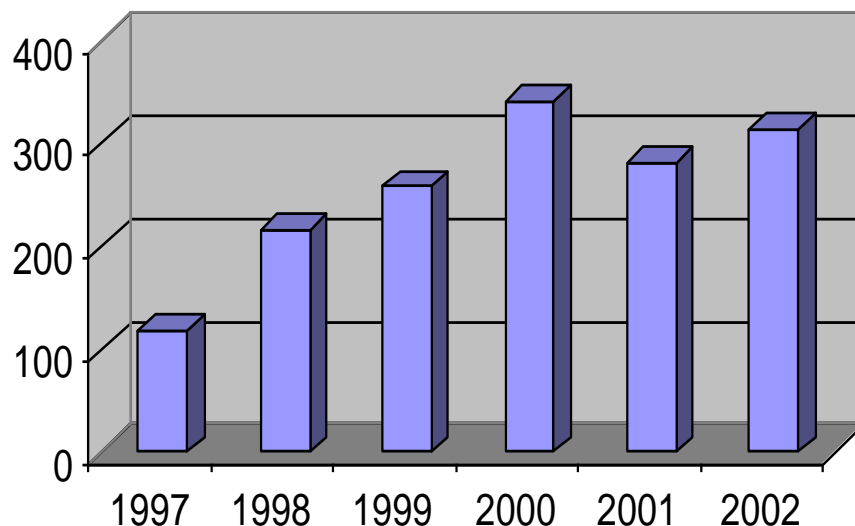
12.000 academics

5.517 companies

Annual Report 2002

IPR and licensing

Evolution in the number of patents applications

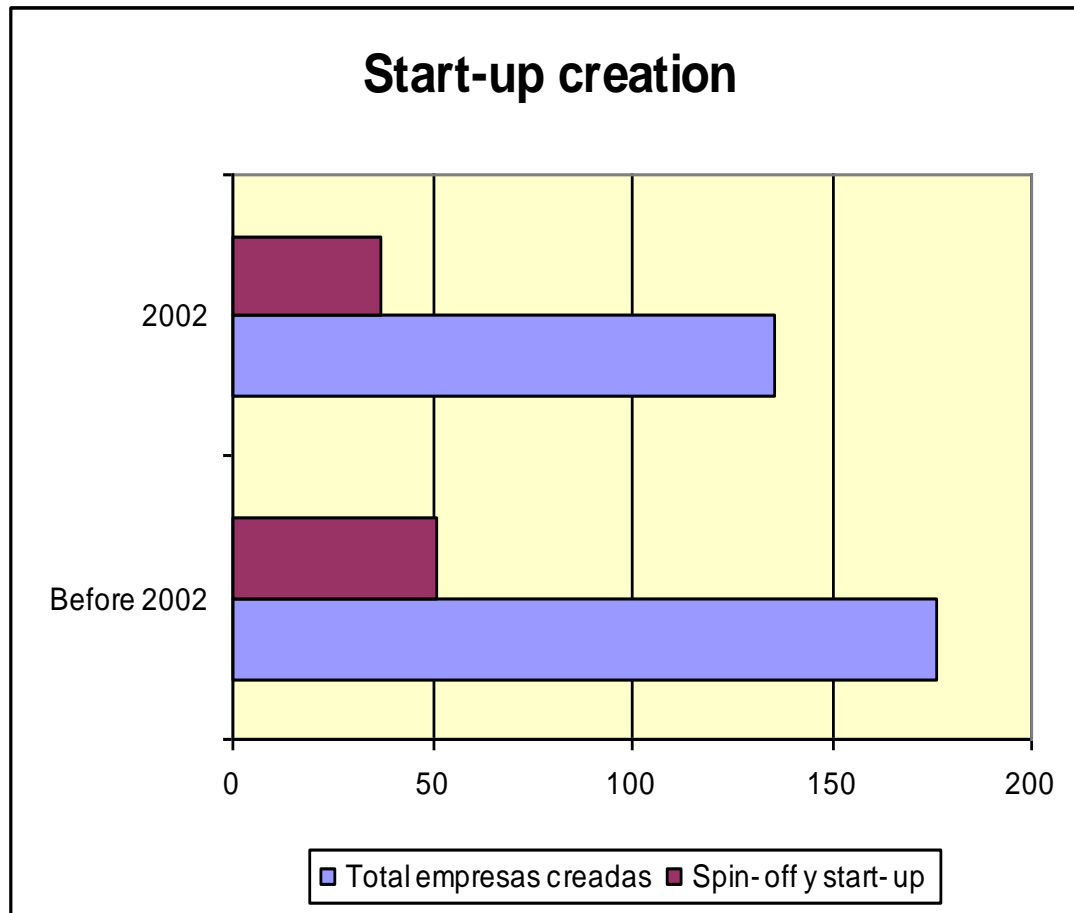


❖ Patents 2002

■ National applications	248
■ PCT extensions	66
■ Granted patents	84

1 Patent per 1.1 M€ (public funding income)

❖ Number of licenses	66
❖ License income	1.16 M€



RedOTRI - Microsoft Internet Explorer

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RED OTRI UNIVERSIDADES

El sitio en Internet de la Red de OTRI de las Universidades Españolas

C · R · U · E

[[ENGLISH VERSION](#)] **PORTAL OTRI**

Red'OTRI es la red de Oficinas de Transferencia de Resultados de Investigación (OTRI) de las universidades españolas, cuyo objetivo es promover un sistema español de innovación más interrelacionado a través del intercambio y la cooperación entre los profesionales de las OTRI.

Red'OTRI se constituye como Grupo de Trabajo Permanente dentro de la Sectorial I+D de la Conferencia de Rectores de Universidades Españolas.

PRESENTACIÓN DE RedOTRI

COOPERAR UNIVERSIDADES Y EMPRESAS

DIRECTORIO DE OTRIS DE LAS UNIVERSIDADES ESPAÑOLAS

OFERTA CIENTÍFICO - TECNOLÓGICA DE LAS UNIVERSIDADES

ENLACES

BALANCE DE ACTIVIDAD DE LA RedOTRI

NOTICIAS

16/10/2003 - PRIMERA CONFERENCIA ANUAL DE PROTON-EUROPE (PUBLIC RESEARCH ORGANIZATIONS TRANSFER OFFICES NETWORK) EN VALENCIA (20-21 NOVIEMBRE 2003)

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